

As a Cincom Partner, you will see a number of great benefits:

- The ability to sell a variety of Cincom products and solutions
- Greater abilities to sell your services with the value-add of our products
- Licensing and maintenance revenue opportunities
- Access to free NFR (Not-for-Resale) software copies for solutions development
- Dedicated marketing, sales and technical support
- Ability to win more enterprise deals with our scalable solutions
- Training-package options that fit your preferred level of expertise

Your customers:

We never forget that these are your customers. We respect the relationships you've built, and we're here to support you in those relationships.

Now is the time to become a member of the Cincom Partner community.

Partner Program Overview



The Perfect Partnership Opportunity

As a provider of critical business-process solutions, Cincom understands the complexities of IT business requirements that are facing organizations—from the smallest to the largest. We also recognize the value that our partners provide to our customers and are committed to our partners' success and profitability.

As an acknowledgement of our belief in the value of partnering, Cincom invites you to join our Partner Program, which will make it even easier for you to begin selling Cincom solutions and realizing true profitability.

One Program Provides Ease of Entry

One entry point into the Cincom Partner Program means it's easy to get started. Once you are a Cincom partner, simply choose the products that best suit your business, then begin selling and servicing your customers. It's that easy! You have everything you need to successfully sell, service and support your customers—at any level. The program gives you the freedom to perform as many or as few services as you wish.

As a Cincom Partner, you will be supported by our professional marketing, sales and support experts. Since we are 100 percent committed to your success, we offer a variety of tools, mentoring and training options to ensure that you are ready to sell and implement Cincom solutions.

The Cincom Partner Program is open to all partners who play a role in delivering "the perfect customer experience."

The Cincom Partner Program is focused on system integrators, yet is open to resellers and distributors as well as referrals and cooperative marketing arrangements.

As a Cincom Partner, you can sell, service or build applications for resale around selected Cincom products—or select them all.

As a Cincom authorized partner, you will have the ability to sell and service as much of the delivery cycle as you wish. Partners are free to provide consulting services once they have completed the education modules for the selected products.

For partners who are interested in developing their own solutions based on Cincom products, Cincom provides an open environment of training, support and service to ensure that your solution takes full advantage of our quality offerings.

Get Business On-Demand

Unlike other partner programs that require upfront licensing fees and dedicated operating costs, Cincom enables you to leverage your existing resources within your own organization. You also have the freedom to choose which product or combination of products you want to sell. In essence, partnering with Cincom is like a "business on-demand."

Get Your Just Rewards!

Our partners also see incremental revenue opportunities through maintenance and add-on services provided by you as an authorized Cincom Partner.

Get the Best Training in the Industry

Cincom provides one of the most comprehensive training programs in the industry. Our training programs have been designed to minimize your time out of the office while maximizing your learning using real-life scenarios and tools.

We offer self-study and instructor-led training. You pick the training that's best suited to your portfolio and level of service expertise. There's no certification required, making it even easier for you to ramp up your selling efforts and quickly realize revenue

About Cincom

Cincom is one of the most experienced companies in the software industry. Together with our partners, we deliver innovative business simplification solutions and services to thousands of customer around the globe. Cincom is committed to quality service and support for our customers and partners.

Get Started Today!

Contact Cincom's Partner Program by:

Phone:

- 1-800-2CINCOM (U.S. only)
- 1-513-612-2300 (International)

E-mail: info@cincom.com

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