



Of the customers surveyed, **96** percent rated the overall quality of the support they received as good, very good or excellent.

Quick Facts

- Founded in 1968 by Tom Nies, the longest actively serving CEO in the computer industry
- More than 480 employees worldwide
- 19 percent of annual revenue is reinvested in ongoing product R&D
- Generated over \$4 billion of revenues worldwide
- Geographically diverse – 60% of income originates outside the United States
- Offices around the world serving clients on six continents
- More than 50% of revenues are recurring from client base (one of the highest percentages in the information technology industry)
- Solutions have delivered returns as high as 30 to 1
- More than 1,000 customers including BNP Paribas, Contentia, Stater Belgium, Agos, and Crédit Agricole
- Industry experts in financial services, government, healthcare, insurance, manufacturing and travel and leisure
- Sold directly and through channel partners—VARs, OEMs and system integrators

Company Description

For more than 45 years, Cincom Systems, Inc. has provided software to simplify and improve business operations and customer communications. Founded and headquartered in Cincinnati, Ohio, Cincom's problem-solving software, services and people have helped thousands of companies all over the world grow and manage their businesses. Cincom enterprise technologies include:

- Application Development Software
- Contact Center Software
- Database Management Software
- Customer Communications Software
- Healthcare Software
- Manufacturing ERP Software
- Selling Solution Software

Cincom delivers the most intuitive customer communication solutions in the industry. By streamlining the design, deployment, delivery and management of high-volume, highly personalized communications, Cincom helps insurers:

- Acquire, strengthen and expand customer relationships
- Minimize compliance and regulatory risks
- Reduce operating costs
- Accelerate time-to-market for all of their customer communications

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