

Cincom CPQ™ Proposal and Document Generator

Automatically produce compelling proposals, other documents and document packages from standardized templates combined with dynamically generated product and service information.

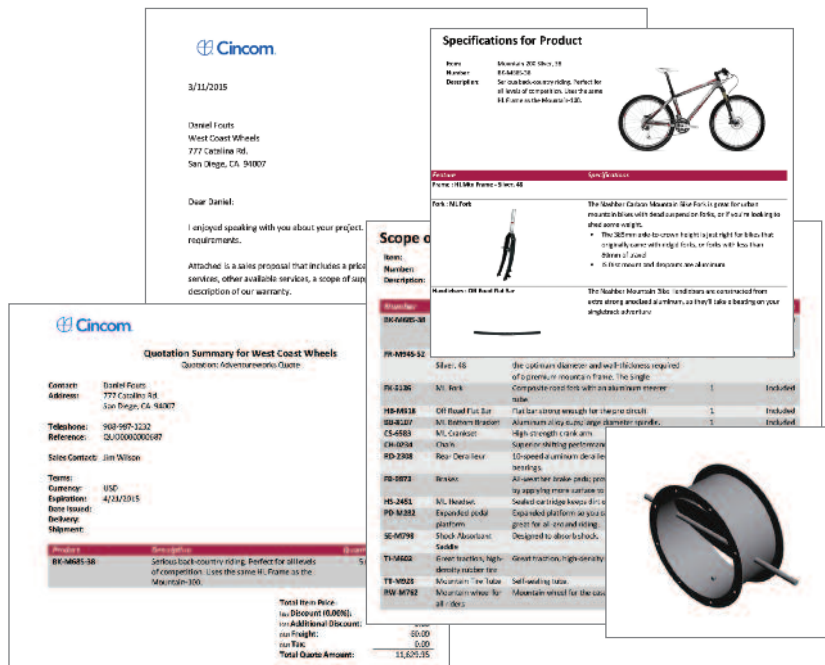
What if you could ensure that every proposal sent by every sales rep was comprehensive, accurate and compelling? What if you could do this while also dramatically reducing the time needed to create those proposals?

How many more opportunities would you win if your proposals always contained configuration-specific drawings, images and specifications along with your best feature descriptions and value statements?

How much more confident would you be in the orders you take if those proposals always had the right contract terms, warranty descriptions and other legal statements?

With the Cincom Proposal and Document generator, you can achieve all that and more.

Request a Demo at:
Cincom.com/CPQDemo



Specifications for Product

Item	Description
Mountain Bike 26x1.9	26x1.9
Frame	Aluminum 6061-T6
Color	Black/Silver
Weight	28.5 lbs
Warranty	1 Year

Scope of Work

Item	Description	Quantity	Unit Price	Total Price
FR-001	Frame (26x1.9)	1	\$1,200.00	\$1,200.00
FR-002	Fork (26x1.0)	1	\$150.00	\$150.00
FR-003	Headset (26x1.0)	1	\$50.00	\$50.00
FR-004	Seatpost (26x1.0)	1	\$50.00	\$50.00
FR-005	Seat (26x1.0)	1	\$50.00	\$50.00
FR-006	Handlebars (26x1.0)	1	\$50.00	\$50.00
FR-007	Shifters (26x1.0)	1	\$50.00	\$50.00
FR-008	Brake Levers (26x1.0)	1	\$50.00	\$50.00
FR-009	Brake Cables (26x1.0)	1	\$50.00	\$50.00
FR-010	Brake Pads (26x1.0)	1	\$50.00	\$50.00
FR-011	Brake Rotors (26x1.0)	1	\$50.00	\$50.00
FR-012	Brake Hoses (26x1.0)	1	\$50.00	\$50.00
FR-013	Brake Mounts (26x1.0)	1	\$50.00	\$50.00
FR-014	Brake Pins (26x1.0)	1	\$50.00	\$50.00
FR-015	Brake Nipples (26x1.0)	1	\$50.00	\$50.00
FR-016	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-017	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-018	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-019	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-020	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-021	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-022	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-023	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-024	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-025	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-026	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-027	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-028	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-029	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-030	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-031	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-032	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-033	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-034	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-035	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-036	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-037	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-038	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-039	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-040	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-041	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-042	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-043	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-044	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-045	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-046	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-047	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-048	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-049	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-050	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-051	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-052	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-053	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-054	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-055	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-056	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-057	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-058	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-059	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-060	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-061	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-062	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-063	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-064	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-065	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-066	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-067	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-068	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-069	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-070	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-071	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-072	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-073	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-074	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-075	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-076	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-077	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-078	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-079	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-080	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-081	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-082	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-083	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-084	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-085	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-086	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-087	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-088	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-089	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-090	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-091	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-092	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-093	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-094	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-095	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-096	Brake Washers (26x1.0)	1	\$50.00	\$50.00
FR-097	Brake Spacers (26x1.0)	1	\$50.00	\$50.00
FR-098	Brake Bolts (26x1.0)	1	\$50.00	\$50.00
FR-099	Brake Nuts (26x1.0)	1	\$50.00	\$50.00
FR-100	Brake Washers (26x1.0)	1	\$50.00	\$50.00

Quotation Summary for West Coast Wheels

Customer: Daniel Fouts
Address: 777 Catalina Rd, San Diego, CA 92107
Telephone: 909-997-2232
Reference: 02/0000000087
Sales Contact: Jim Wilson

Terms: USD
Expiration: 4/21/2015
Date Issued:
Delivery:
Payment:

Amount	Description	Amount
\$1,200.00	Subtotal	\$1,200.00
\$0.00	Discount (0.00%)	\$0.00
\$0.00	Additional Discount	\$0.00
\$0.00	Freight	\$0.00
\$0.00	Tax	\$0.00
\$1,200.00	Total Quote Amount	\$1,200.00

DATA SHEET

Use for:

- Proposals and proposal packages
- Submittal packages
- Pre-proposal internal review documents
- Post-order document deliverables
- Any frequently produced document or package

Benefits:

- **Win more business by improving proposal impact.** Easily include visual, configuration-specific product drawings, models or images, as well as detailed feature descriptions, benefits and pricing.
- **Ensure legal completeness and accuracy.** Automatically include the correct standard segments such as contract terms, warranties and other legal statements.
- **Speed document delivery to minutes.** Respond more quickly to sales opportunities. Deliver more rapidly once the business is won.
- **Reduce the cost of document creation.** Virtually eliminate manual effort and associated costs for individual proposals.
- **Respond to more opportunities.** Free up time previously required for proposal creation so Sales can handle more opportunities.

Features

Template Creation and Administration	<p>Everything you need to develop standard document content and formats, as well as the rules and process flow for automated generation.</p> <ul style="list-style-type: none">• Document templates provide the standardized framework for all of your documents, from simple quotes to full proposal or submittal packages. Microsoft® Word templates can incorporate standard elements such as boilerplate introductions, your best marketing language and contract terms and conditions to ensure completeness and consistency.• Starter templates speed creation of common documents such as cover letters, quote summaries, cost summaries, product specifications, sales bills of material and others in multiple languages.• Document definition tools such as master templates, document types and categories, document hierarchies, standard and conditional segments and generation rules provide a robust environment for developing and maintaining standard documents of all types.• Multilingual capabilities support global deployment.
Dynamic Document Generation	<p>Automatically merge standard templates with dynamic content and attachments to produce custom documents and packages.</p> <ul style="list-style-type: none">• Dynamic content generated during the quoting process such as customer information, as-configured products and services, pricing, text, drawings and images can all be incorporated into documents to provide comprehensive deliverables. Information from any external source such as ERP or CRM systems can also be incorporated.• Automated document generator uses configuration-driven and document-driven rules to merge standard templates with dynamic content to dramatically reduce the time and effort required to create a final Microsoft Word or PDF document.• Attachments such as marketing collateral and quote-specific, ad hoc documents further extend the ability to automate the generation of complete proposal, submittal or other document packages. Attachments can be Word, PDF, Excel® or any other document type.
Output Document Handling	<p>Speed delivery of generated documents and packages to the people and systems that need them.</p> <ul style="list-style-type: none">• Automatic zip file creation combines multiple documents into a single, efficient file for easy transport.• Automatic document upload via flexible, user-defined extension points enables output documents to be immediately sent to SharePoint® or other document repositories.

Cincom CPQ Proposal and Document Generator is intended for use only with Cincom Solution Configurator™ and is bundled with all Cincom Quoting Applications. It cannot be licensed on its own.



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