

Cincom®



- Build selection team: Include representation from all stakeholders.
- 2. Create minimum capabilities based on objectives, strategies and unmet needs.
- 3. State high-level budget parameters and research costs.
- 4. Establish specific deliverables for team and stick to a project schedule.
- 5. Determine how and who will make certain decisions.
- 6. Understand the acquisition process required for approval of a project of this scale.
- 7. Determine success criteria.



HARRIS

reduction in application integration costs

month project payback



improvement in productivity after 3 months

3,000 CONTROL ERI





time reduction for approval of nonconformance and corrective action



reduction in time and resources through system consolidation





25% saved through

saved through improved document compliance



GKN AEROSPACE

50% reduction in

reduction in inventory investment in first 6 months

\$25,000,000

reduction in TCO of enterprise system

42%

increase in inventory turns

38%

reduction in cycle time

Cincom CONTROL Mission

To transform complex enterprises through:

- Deep domain expertise
- Industry-specific business solutions
- Process spectrum flexibility (mixed mode)
- Strong partnerships with all major players

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